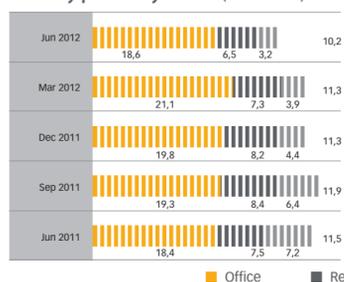
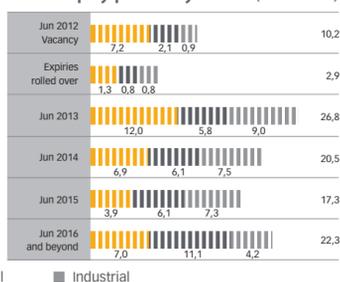




Vacancy profile by sector (% of GLA)



Lease expiry profile by sector (% of GLA)



Distributable income
R557,4 million

Distribution
110,68 cents per PI

Net asset value
1153 cents per PI



Reviewed financial results for year ended 30 June 2012 and income distribution declaration

Commentary

The board of directors of Strategic Real Estate Managers (Proprietary) Limited ("STREM") hereby announces a distribution of 110,68 cents per Emira participatory interest ("PI") for the 12 months to 30 June 2012. This is a reduction of 2,5% on the previous comparable period, which is in line with the prospects statement in the Fund's December 2011 Interim results announcement released in February 2012, and represents an income return for the 12 months of 8,4%, being distributions actually paid out during the period under review. The percentage of weighted average PIs in issue that traded in the 12-month period equated to 40%.

During the financial year, a significant amount of effort has gone into improving the quality of the Emira portfolio through (i) the disposal of those properties deemed to be non-core (ii) the acquisition of new properties, as well as (iii) the refurbishment of existing assets. This focus on changing the quality of the portfolio, as well as the expansion of the skills dedicated to the Fund through the bolstering of the asset management team, has successfully resulted in the reduction of vacancies and increased retention of tenants.

Disposals: The strategy to dispose of non-core buildings was met with good success, with 15 buildings being transferred out of the Fund or sold unconditionally for a total of R402,3 million – Crocker Road Industrial Park, Flexitainer, Ciro House, Umhlanga Centre, Dresdner House, Hurlingham Office Park, Linkview, a unit at Georgian Place, Century Gate, Starys House and Gift Acres were all transferred for a total of R266,4 million, while two further properties – Mutual Mews and 33 Heeregracht totalling R36,9 million – were transferred after the financial year end. Midrand Business Park and Montana Value Centre have also been sold unconditionally for R99,0 million, a premium to carrying value, but not yet transferred. A further 14 non-core properties, worth approximately R496,8 million on the disposal list.

The disposal of these properties will significantly improve the quality of the portfolio, reduce vacancies and also allow management to focus on larger buildings, with better income growth prospects. The proceeds from the disposals are expected to be utilised for the Fund's significant capital expenditure project pipeline. PI repurchases and any acquisitions that may be concluded.

Acquisitions: As was reported previously, the board approved the acquisition of a new 13 782 m² A-grade office building being developed by Eris Property Group, on the corner of Corobay Avenue and Aramist Avenue, in Menlyn Pretoria, for R311,5 million. The development of the building, which is 70% pre-let to Worley Parsons for 10 years and has a one year gross rental warranty on the balance of the vacant space from completion from the developer, was substantially completed at 30 June 2012 and is expected to yield 9,0% in the first year.

Emira also acquired two A-grade office buildings during the period – Corporate Park 66 which is a 13 566 m² multi-tenanted office building situated in Centurion, Pretoria. It was acquired on 30 May 2012 at a cost of R214 million and an expected forward yield of 9,4%. Amadeus Place is a 2 800 m² A-grade office building situated in the Turnberry Office Park, Bryanston, in which Emira already owns an existing building. It was acquired on 27 June 2012 at a cost of R41 million, at an expected forward yield of 9,6% and has taken the Fund's exposure in this office park to R79,6 million.

These acquisitions are in line with the Fund's policy of reducing its exposure to B-grade office space and increasing the quality of its portfolio by buying larger, high quality properties.

Refurbishments and extensions completed: Nine projects totalling R297,7 million were concluded during the period, which included, amongst others, (i) the redevelopment of Podium Office Park in Menlyn, comprising the construction of 9 990 m² of prime, ideally located office space at an estimated total cost of R165,9 million (ii) a major refurbishment of 267 West (R36,3 million) (iii) the redevelopment of Cresta Corner to accommodate a new state of the art Audi dealership (R33,6 million) (iv) extensions to Market Square Shopping Centre for Edgars and Clicks (R28,8 million) (v) the refurbishment of Albany Office Park (R19,1 million) and (vi) the reconfiguration of tenants at Lynnridge Mall (R6,9 million).

Refurbishments and extensions underway: Several other projects worth approximately R53,3 million are underway, the most significant of which include (i) the replacement of lifts and the refurbishment of Braamfontein Centre (R16,8 million) (ii) extensions to Kokstad Shopping Centre for certain national tenants (R11,0 million) (iii) the refurbishment of East Coast Radio House (R10,0 million) and (iv) the extension of Woolworths at Boskruijn Shopping Centre (R9,5 million).

In November 2011 the Board approved the implementation of a PI repurchase programme and at the annual general meeting of the Fund this programme also received the necessary support of Emira PI holders. In terms of the programme, a portion of the proceeds from the sale of properties are to be used to repurchase PIs in the open market, which would be earnings enhancing to the Fund. By 30 June 2012 Emira had repurchased 7 145 747 PIs in the open market at a cost of R86,5 million, an average of R12,11 per PI.

Another highlight of the financial year was a restructuring of a significant portion of the Fund's debt as well as the raising of new debt facilities. On 12 August 2011, Emira raised funding of R500 million, by way of a four-year secured corporate bond, at a favourable margin. The funds were used to repay the R500 million that was raised through the Freestone Finance Series 1 commercial mortgage backed securitisation ("CMBS") in 2006. Although the margin payable on the corporate bond is higher than that paid on the CMBS, the facility is for four years, resulting in Emira's debt facilities now being staggered between 2013 and 2019, reducing risk to Emira PI holders. A new R500 million facility was also raised with Rand Merchant Bank, which will be used for the capital requirements of the Fund as outlined below. Furthermore, the R200 million Nedbank redeemable preference share facility was repaid on 2 February 2012, by way of a new three-year term loan received from Nedbank.

In July 2011 Emira increased its stake in Growthpoint Properties Australia ("GOZ"), an Australian property trust listed on the Australian Stock Exchange, by a further 4,4 million stapled securities at a price of AUD\$1,90 per stapled security, through its participation in the AUD\$102,7 million rights issue by GOZ. This took Emira's holding in GOZ to 23,8 million stapled securities, or 6,3% of the securities in issue, which was valued at R418 million at 30 June 2012 compared to the cost to the Fund of R296 million.

Results

The global economic conditions continued to impact the Fund's performance during the period, with tenants, particularly in the office sector, unwilling to commit to new space due to the fragility surrounding international and local economic growth. Further increases in municipal expenses also placed a burden on the income statements of businesses in South Africa, resulting in the shrinking of net rental payable to landlords. The Fund therefore needed to be competitive when trying to attract or retain tenants. In contrast, the industrial sector continued to perform well, with vacancies declining notably, which should result in improved industrial rentals in the next 12 to 24 months.

Although income from listed investments rose substantially and management expenses declined as a result of the amendments to the Trust Deed approved by PI holders in September 2010, distributions payable declined due to a slight decline in net property income and rising finance costs following the increased level of debt in the Fund due to on-going capital expenditure and acquisitions.

Vacancies decreased from 11,5% in June 2011 to 10,2% by June 2012 due to a pleasing performance from the retail and industrial portfolios, as well as the sale and transfer of non-core buildings during the period. On an adjusted basis (excluding properties under refurbishment or redevelopment), vacancies declined from 10,3% to 9,5%.

Excluding the straight-line adjustments from future rental escalations, revenue rose by 2,2% over the comparable period. This was positively impacted by organic growth in income from the existing portfolio, the conclusion of several capital projects in the previous financial year which contributed for the full period under review and increased recoveries of municipal expenses, but offset by rental reversions on new leases and the disposal of several properties listed below.

Property expenses rose by 7,8% year-on-year. Contractual cost escalations were well managed, while leasing costs did not increase as significantly as expected. Double digit increases were seen in maintenance and refurbishments – in order to improve the condition of the Fund's buildings – and the write-off and provision for bad debts.

The income from listed investments of R33,5 million, representing the Fund's holding in GOZ, showed an increase of 24,2% year-on-year. This was attributable to good growth in distributions, the depreciation of the Rand against the Australian dollar during the period, as well as the benefits of income from the additional units acquired by Emira in July 2011.

Asset management expenses declined by 10,1% on the comparable period, following the amendment to the service charge payable to STREM in September 2010. Net interest costs excluding unrealised gains or losses on interest rate swaps as well as capitalised interest rose by 10,4% as a result of increased levels of gearing in the Fund.

Net asset value increased by 0,3% in the 12 months from 1150 cents (1181 cents excluding the deferred tax provision) at 30 June 2011 to 1153 cents (1196 cents), largely as a result of the payment of the balance owing to STREM in respect of the amendment to the service charge arrangement, the repurchase of PIs during the period, deficits on interest rate swap valuations and investment property and listed investment revaluations.

Distribution statement for the year ended 30 June 2012

R'000	2012	2011	% change
Operating lease rental income and tenant recoveries excluding straight-lining of leases	1 259 787	1 232 911	2,2
Property expenses excluding amortised upfront lease costs	(475 141)	(444 230)	7,8
Per statement of comprehensive income	(587)	3 117	7,0
Amortised upfront lease costs	—	—	—
Net property income	784 059	791 798	(1,0)
Income from listed investment	33 522	27 001	24,2
Per statement of comprehensive income	33 522	22 373	49,8
Pre-acquisition income received	—	4 628	(100,0)
Management expenses	(18 061)	(20 085)	(10,1)
Per statement of comprehensive income	—	(8 418)	(100,0)
Reimbursement to STREM in respect of management expenses	(18 061)	(11 667)	54,8
Administration expenses	(47 037)	(45 244)	4,0
Per statement of comprehensive income	(66 764)	(57 013)	17,1
Management expenses incurred by STREM included in the above	19 727	11 769	67,6
Depreciation	(10 739)	(9 805)	9,5
Per statement of comprehensive income	(10 739)	(9 805)	9,7
Depreciation incurred by STREM included in the above	18	—	—
Net finance costs	(184 373)	(166 927)	10,4
Finance costs	(189 571)	(177 075)	7,1
Interest paid and amortised borrowing costs	(208 205)	(168 100)	23,9
Interest capitalised to the cost of developments	26 168	4 115	635,9
Preference share dividends paid	(6 849)	(11 895)	(42,4)
STC on preference share dividends paid	(685)	(1 189)	(42,4)
Investment income	5 198	10 103	(48,5)
Per statement of comprehensive income	5 274	6 098	(13,5)
Investment income earned by STREM	(76)	(102)	(25,5)
Claw-back of distribution in respect of participatory interests issued cum distribution	—	4 107	(100,0)
Distribution payable to participatory interest holders	557 371	576 693	(3,4)
Number of units in issue	500 864 482	508 010 229	(1,4)
Distribution per participatory interest (cents)	110,68	113,52	(2,5)

In accordance with the strategy of the Fund, certain properties that are underperforming or pose excessive risk to the Fund are earmarked and disposed of.

Properties transferred out of Emira during the 12 months to June 2012

Property	Sector	Location	GLA (m ²)	Valuation June 2011 (Rm)	Sale price (Rm)	Exit yield (%)	Effective date
Georgian Place (Section 17)	Office	Kelvin Gauteng	709	3,1	3,1	9,3	26 July 2011
Crocker Road Industrial Park	Industrial	Wadeville Gauteng	9 882	22,0	22,0	11,6	25 August 2011
Flexitainer	Industrial	Midrand Gauteng	1 725	6,5	6,5	12,6	13 October 2011
Ciro House	Office	Sandton Gauteng	1 803	9,7	9,7	13,3	19 October 2011
Umhlanga Centre	Retail	Umhlanga KwaZulu-Natal	5 816	35,7	37,5	8,9	15 November 2011
Dresdner House	Office	Sandton Gauteng	886	11,2	11,2	4,5	1 December 2011
Hurlingham Office Park	Office	Hurlingham Gauteng	16 206	113,3	113,3	9,3	8 December 2011
Linkview	Office	Randburg Gauteng	1 496	7,3	7,3	11,3	8 December 2011
Century Gate	Office	Century City Western Cape	1 366	8,5	8,8	10,7	3 February 2012
Starys House	Industrial	Kramerville Gauteng	2 450	7,0	7,0	14,1	16 March 2012
Gift Acres	Retail	Lynnwood Ridge Pretoria	8 982	65,3	40,0	6,2	29 March 2012
					266,4	7,0	

Properties sold but not yet transferred out of Emira at June 2012

Property	Sector	Location	GLA (m ²)	Valuation June 2011 (Rm)	Sale price (Rm)	Exit yield (%)	Effective/anticipated effective date
Mutual Mews	Retail	Rivonia Gauteng	1 596	12,0	11,9	11,9	31 July 2012
33 Heeregracht	Office	Cape Town CBD	6 744	19,2	25,0	(1,4)	3 August 2012
Midrand Business Park	Office	Midrand Gauteng	13 420	52,2	49,0	10,9	August 2012
Montana Value Centre	Retail	Montana, Gauteng	9 717	39,2	50,0	6,3	September 2012
					135,9	7,0	

Vacancies

Vacancies decreased from 11,5% in June 2011 to 10,2% by June 2012, with industrial and retail experiencing increased letting activity, although the office sector remained extremely competitive. If the vacancies in the buildings that are currently either under refurbishment or pending refurbishment are removed, Braamfontein Centre (6 550 m²), East Coast Radio House (1 355 m²), Lynnridge Mall/Mews (3 687 m²) and Cresta Corner (1 945 m²), adjusted portfolio vacancies drop to 9,5%.

Office vacancies rose from 18,4% to 18,6% (17,9% adjusted) with the major vacancies, besides those mentioned above, being located at Podium at Menlyn (9 090 m²), 500 Smuts Drive (Oracle House) (5 922 m²), Fleetway House (5 663 m²) and Woodmead Office Park (4 854 m²). Retail vacancies decreased from 7,5% to 6,5% (5,5% adjusted) – Worldwear Fashion Mall (5 739 m²), Wonderpark Shopping Centre (2 640 m²) and Montana Value Centre (2 629 m²).

Industrial vacancies decreased substantially from 7,2% to 3,2%. The major industrial vacancies are located at Industrial Village Kya Sands (2 219 m²), Executive City (2 103 m²), HBP Business Unit (2 428 m²), and Industrial Village Rustvica (1 603 m²).

Condensed consolidated statement of financial position

at 30 June 2012	Reviewed 30 June 2012	Audited 30 June 2011
R'000		
Assets		
Non-current assets	8 603 145	7 622 477
Investment properties	8 006 870	7 174 508
Allowance for future rental escalations	140 295	147 089
Unamortised upfront lease costs	33 856	32 557
Fair value of investment properties	8 181 021	7 354 154
Listed property investment	418 459	268 235
Derivative financial instruments	3 665	—
Deferred taxation	—	88
Current assets	126 504	190 433
Accounts receivable and prepayments	104 316	95 921
Cash and cash equivalents	22 188	94 512
Non-current assets held for sale	632 697	823 054
Total assets	9 362 346	8 635 964
Equity and liabilities		
Participatory interest holders' capital and reserves	5 775 221	5 839 850
Non-current liabilities	2 317 506	1 508 621
Interest-bearing debt	1 974 919	1 350 748
Derivative financial instruments	126 614	—
Deferred taxation	215 973	157 873
Current liabilities	1 269 619	1 287 493
Short-term portion of interest-bearing debt	650 000	700 000
Accounts payable	265 616	237 060
Derivative financial instruments	69 161	54 212
Distribution payable to participatory interest holders	284 842	296 221
Total equity and liabilities	9 362 346	8 635 964

Reconciliation between earnings and headline earnings and distribution

R'000	Reviewed year ended 30 June 2012	Audited year ended 30 June 2011
Profit for the year	579 272	541 721
<i>Adjusted for:</i>		
Net fair value gain on revaluation of investment properties	(218 242)	(89 551)
Deferred taxation on revaluation of investment properties	53 201	12 100
Headline earnings	414 231	464 270
<i>*Adjusted for:</i>		
Allowance for future rental escalations	6 408	8 951
Amortised upfront lease costs	(587)	3 117
Unrealised deficit/(surplus) on interest rate swaps	141 563	(2 789)
Revaluation of derivative financial instrument relating to share appreciation rights scheme	243	—
Unrealised gain on fair valuation of listed property investment	(89 128)	(35 614)
Pre-acquisition income on GOZ units acquired in 2010	—	4 628
Payment in respect of amendment to existing service charge arrangement	68 250	129 150
Charge in respect of leave pay provision and share appreciation rights scheme	1 608	—
SA normal taxation – capital gains tax arising on sale of properties	9 796	322
Deferred taxation – other timing differences	4 987	4 658
Distribution payable to participatory interest holders	557 371	576 693
Distribution per participatory interest		
Interim (cents)	53,81	55,21
Final (cents)	56,87	58,31
Total (cents)	110,68	113,52

*Adjusted for

Number of participatory interests in issue at the end of the year: 500 864 482
Weighted average number of participatory interests in issue: 506 806 636
Earnings per participatory interest (cents): 114,30

The calculation of earnings per participatory interest is based on net profit for the year of R579,3 million (2011: R541,7 million), divided by the weighted average number of participatory interests in issue during the year of 506 806 636 (2011: 504 305 482).

Headline earnings per participatory interest (cents): 81,73

The calculation of headline earnings per participatory interest is based on net profit for the year, adjusted for non-trading items, of R414,2 million (2011: R464,3 million), divided by the weighted average number of participatory interests in issue during the year of 506 806 636 (2011: 504 305 482).

	Number of buildings	June 2011 GLA (m ²)	Vacancy June 2011	%	Number of buildings	June 2012 GLA (m ²)	Vacancy June 2012	%
Office	73	443 802	81 761	18,4	69	449 283	83 657	18,6
Retail	40	387 455	29 072	7,5	38	379 741	24 623	6,5
Industrial	48	354 823	25 494	7,2	42	340 244	10 783	3,2
Total	161	1 186 080	136 327	11,5	149	1 169 268	119 063	10,2

Valuations

One-third of Emira's portfolio is valued by independent valuers at the end of every financial year, the balance being valued by the directors.

Total portfolio movement

Sector	June 2011 (R'000)	R/m ²	June 2012 (R'000)	R/m ²	Difference (%)	Difference (R'000)
Office	3 794 720	8 550	3 884 752	8 647	2,4	90 032
Retail	2 905 769	7 500	3 027 980	7 974	4,2	122 211
Industrial	1 345 723	3 793	1 446 640	4 252	7,5	100 917
Property under development	130 996	—	454 346	—	246,8	323 350
	8 177 208	—	8 813 7			